

# Derrick Kirce

## Director of New Business Development

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Derrick Kirce is Director of New Business Development for Better Tomorrows. In this position, Derrick represents the organization and its mission to The Michaels Organization and other external development organizations, assisting with the preparation of proposals, program strategies, and presentations. He also acts as a liaison to other community partners in order to provide excellent customer service and conflict resolution.

Mr. Kirce has over 23 years of nonprofit leadership experience with organizations like Boys & Girls Clubs, Workforce Investment Act Youth Program, Goodwill, Sarasota County Schools, and Coastal Behavioral Center. Derrick has shown high levels of achievement in the areas of community partnership development, program creation and implementation, facility management, and problem solving. For these efforts Derrick has been recognized by the Boys & Girls Clubs of America, Sarasota County Schools, Sarasota Police Department, and the Department of Juvenile Justice.

First hired by Michaels Interstate Realty Management in October 2012, Derrick made the transition to Better Tomorrows in 2013. Since that time, he has collaborated with community partners to bring high level programs and services to Janie's Garden residents and the community at large. Some of the programs include G.E.D. prep with Sarasota County Schools, S.T.E.M. programs with the Education Foundation, summer learning loss prevention program with the Community Foundation of Sarasota, and health services with CARES outreach and Hedges Pharmacy. Derrick was the second recipient of the Better Tomorrows Jackie Jones Award, an original member of the High Achievers group, a member of the Michaels/Better Tomorrows Joint Committee, a member of the Better Tomorrows Strategic Planning Committee, and co-chairs the Strategic Planning Programming Sub-Committee.

Derrick is an experienced professional with a proven history of success in fostering a positive impact in the non-profit world. Success in programming, partnership development, and fund development are his primary areas of strength. Mr. Kirce studied Psychology at the University of Tennessee at Chattanooga. He also participated in a two year Young Executive Training program with Boys & Girls Clubs of America.